

# Editorial

## 1992

### Index

### by Subject

#### CHEWING GUM

- Chewing and Bubble Gum Workshop. February, pg. 31.  
Chewing and Bubble Gum and Tableted Confections Workshops sponsored by NCA. November, pg. 16.  
German Chewing Gum Market 1991. March, pg. 99.

#### CHOCOLATE AND COCOA

- Chocolate: European market share. October, pg. 10.  
Chocolate Flavor/Origins and Descriptions—The Effects of Process and Bean Source. Urbanski, John J. November, pg. 69.  
Chocolate Flavor: Practical Guide for the User. Huffman, Patrick. April, pg. 65.  
Chocolate Manufacture—Beans Through Liquor Production. Minson, Edward. November, pg. 61.  
Chocolate Products, A Sampling of Recently Introduced Items. September, pg. 63.  
Chocolate standards—tentative final rule by FDA. August, pg. 12.  
Cocoa Beans—Planting Through Fermentation—Its Effect on Flavor. Shaughnessy, W. J. November, pg. 51.  
Expanding chocolate information for public relations and legislative pro-

grams are primary objectives of ACRI and CMA. September, pg. 11.

Incorporation of Milkfat Fractions into Milk Chocolate. Barna, C.M., Hartel, R.W., Metin, S. June, pg. 107.

Netherlands Cocoa and Chocolate Industry 1991. van der Waerden, Th. September, pg. 105.

Sensory Evaluation Techniques for Chocolate with Different Types of Cocoa Butter Products. Burger, Jaap. October, pg. 56.

Storage Stability of Chocolate Caramel Rolls. Harris, N.E., Segars, R.A. and Robertson, M.M. February, pg. 51.

#### COMPANY NEWS

##### Confectionery, Sweet Goods and Snacks

(includes Financials and Acquisitions)

##### Ahold nv

U.S. earnings help Ahold annual profit. April, pg. 19.

##### Albertson's Inc.

Albertson's reports record third quarter sales. January, pg. 7.

##### Alma Holdings

Portfolio buys Alma confectionery brands. July, pg. 11.

##### Asher's Chocolates

Asher's Chocolates expands operations. August, pg. 18.

##### E. J. Brach Corporation

Condie joins Brach's as senior vice president. March, pg. 14.

E. J. Brach Corp. forms world-wide Confectionery Division. August, pg. 7.

Brach names executive vice president. September, pg. 14.

##### Brock Candy Company

Brock Candy appointments. July, pg. 10.

Brock names general manager Winona Division. November, pg. 14.

##### Brown & Haley

Brown & Haley appointment. January, pg. 8.

##### Cadbury Schweppes

Cadbury Schweppes reports 13.2 percent pretax profit increase. April, pg. 16.

Cadbury SA 1991 earnings increase by 33.5 percent. April, pg. 16.

Cadbury Schweppes enters German confectionery market. May, pg. 7.

Cadbury buys Hacks from Trebor Bassett. June, pg. 9.

Cadbury Schweppes first half sales and profits up. October, pg. 8.

##### Callebaut International

Management change at S & A Lesme-Callebaut. September, pg. 14.

##### Cocoa Barry U.S.

Cocoa Barry U.S. parent company purchased by Gardini Group of Rome. February, pg. 9.

##### Consolidated Brands

Consolidated Brands acquires Hills of Westchester. January, pg. 7.

Consolidated Brands acquires Miss Saylor's Candies. August, pg. 7.

##### Cullum Cos.

Randall's acquires Cullum of Dallas. August, pg. 7.

##### Fannie May Candy Shops

Certain assets of the Fanny Farmer Candy Shops to be sold to Fannie May Candy Shops. September, pg. 9.

##### Fanny Farmer Candy

Certain assets of the Fanny Farmer Candy Shops to be sold to Fannie May Candy Shops. September, pg. 9.

##### Farley Candy Company

Storck USA obtains injunction against Farley Candy Co. August, pg. 7.

##### Ferrara Food Company

Ferrara Food Co. acquires Zipf's Candies. September, pg. 18.

# Editorial

## 1992

### Index

### by Subject

#### CHEWING GUM

- Chewing and Bubble Gum Workshop. February, pg. 31.  
Chewing and Bubble Gum and Tableted Confections Workshops sponsored by NCA. November, pg. 16.  
German Chewing Gum Market 1991. March, pg. 99.

#### CHOCOLATE AND COCOA

- Chocolate: European market share. October, pg. 10.  
Chocolate Flavor/Origins and Descriptions—The Effects of Process and Bean Source. Urbanski, John J. November, pg. 69.  
Chocolate Flavor: Practical Guide for the User. Huffman, Patrick. April, pg. 65.  
Chocolate Manufacture—Beans Through Liquor Production. Minson, Edward. November, pg. 61.  
Chocolate Products, A Sampling of Recently Introduced Items. September, pg. 63.  
Chocolate standards—tentative final rule by FDA. August, pg. 12.  
Cocoa Beans—Planting Through Fermentation—Its Effect on Flavor. Shaughnessy, W. J. November, pg. 51.  
Expanding chocolate information for public relations and legislative pro-

grams are primary objectives of ACRI and CMA. September, pg. 11.

Incorporation of Milkfat Fractions into Milk Chocolate. Barna, C.M., Hartel, R.W., Metin, S. June, pg. 107.

Netherlands Cocoa and Chocolate Industry 1991. van der Waerden, Th. September, pg. 105.

Sensory Evaluation Techniques for Chocolate with Different Types of Cocoa Butter Products. Burger, Jaap. October, pg. 56.

Storage Stability of Chocolate Caramel Rolls. Harris, N.E., Segars, R.A. and Robertson, M.M. February, pg. 51.

#### COMPANY NEWS

##### Confectionery, Sweet Goods and Snacks

(includes Financials and Acquisitions)

##### Ahold nv

U.S. earnings help Ahold annual profit. April, pg. 19.

##### Albertson's Inc.

Albertson's reports record third quarter sales. January, pg. 7.

##### Alma Holdings

Portfolio buys Alma confectionery brands. July, pg. 11.

##### Asher's Chocolates

Asher's Chocolates expands operations. August, pg. 18.

##### E. J. Brach Corporation

Condie joins Brach's as senior vice president. March, pg. 14.

E. J. Brach Corp. forms world-wide Confectionery Division. August, pg. 7.

Brach names executive vice president. September, pg. 14.

##### Brock Candy Company

Brock Candy appointments. July, pg. 10.

Brock names general manager Winona Division. November, pg. 14.

##### Brown & Haley

Brown & Haley appointment. January, pg. 8.

##### Cadbury Schweppes

Cadbury Schweppes reports 13.2 percent pretax profit increase. April, pg. 16.

Cadbury SA 1991 earnings increase by 33.5 percent. April, pg. 16.

Cadbury Schweppes enters German confectionery market. May, pg. 7.

Cadbury buys Hacks from Trebor Bassett. June, pg. 9.

Cadbury Schweppes first half sales and profits up. October, pg. 8.

##### Callebaut International

Management change at S & A Lesme-Callebaut. September, pg. 14.

##### Cocoa Barry U.S.

Cocoa Barry U.S. parent company purchased by Gardini Group of Rome. February, pg. 9.

##### Consolidated Brands

Consolidated Brands acquires Hills of Westchester. January, pg. 7.

Consolidated Brands acquires Miss Saylor's Candies. August, pg. 7.

##### Cullum Cos.

Randall's acquires Cullum of Dallas. August, pg. 7.

##### Fannie May Candy Shops

Certain assets of the Fanny Farmer Candy Shops to be sold to Fannie May Candy Shops. September, pg. 9.

##### Fanny Farmer Candy

Certain assets of the Fanny Farmer Candy Shops to be sold to Fannie May Candy Shops. September, pg. 9.

##### Farley Candy Company

Storck USA obtains injunction against Farley Candy Co. August, pg. 7.

##### Ferrara Food Company

Ferrara Food Co. acquires Zipf's Candies. September, pg. 18.

## COMPANY NEWS

### Confectionery, Sweet Goods and Snacks

(includes Financials and Acquisitions)

(continued)

#### Ferrara Pan Candy Company

Ferrara Pan Candy appointments. September, pg. 16.

#### Ferrero Inc.

Ferrero to produce Tic Tacs in Puerto Rico. September, pg. 10.

#### Fleer Corp.

Fleer Corp. purchases Mississippi confectionery plant. January, pg. 7.

Marvel agrees to purchase Fleer Corp. September, pg. 9.

#### Freia Marabou

Hershey to acquire interest in Freia Marabou a.s. May, pg. 22.

Freia Marabou half year financial report. September, pg. 11.

#### Ghirardelli Chocolate Co.

Quaker Oats Company to sell Ghirardelli. April, pg. 7.

#### Herman Goelitz Candy Co., Inc.

Goelitz to double size of factory. January, pg. 8.

#### Gertrude Hawk Chocolates

Gertrude Hawk company reorganization. December, pg. 11.

#### Henry Heide Inc.

Heide candy factory welcomes visitors. July, pg. 12.

#### Hershey Foods Corporation

Hershey Chocolate USA receives Equitrend® Outstanding Quality Award. January, pg. 8.

Hershey sells Queen Anne Candy to Portland Food Products. March, pg. 7.

Hershey 1991 record sales and earnings. March, pg. 9.

Bigalli named Hershey Chocolate Fellow. April, pg. 19.

Hershey to acquire interest in Freia Marabou a.s. May, pg. 22.

Hershey record second quarter sales and improved earnings. September, pg. 11.

Duncan named officer of Hershey Foods. September, pg. 14.

Hershey's Reduced Calorie and Fat candy bar in test market. October, pg. 10.

Hershey clarifies its offer for Freia Marabou. October, pg. 10.

Hershey record third quarter sales and earnings. December, pg. 9.

#### Hills of Westchester

Consolidated Brands acquires Hills of Westchester. January, pg. 7.

#### Huhtamäki

Huhtamäki confectionery sector sales. April, pg. 8.

Huhtamäki-Leaf four month report. July, pg. 9.

Suila appointed Huhtamäki Oy executive v.p. July, pg. 9.

Huhtamäki-Leaf increased sales and profits. November, pg. 9.

Huhtamäki adds Sisu brand in agreement with Rettig. December, pg. 9.

#### Leaf Group

Alun Jones joins Leaf board of directors. January, pg. 8.

Leaf Group continued growth in 1991 net sales. March, pg. 12.

Leaf sets good example in factory closing procedures. May, pg. 10.

Leaf to break ground for R&D technology facility in Waukegan. June, pg. 9.

Leaf to expand Jolly Rancher facility. July, pg. 9.

Pearce appointed president of Leaf Europe. November, pg. 9.

#### Mars

Mars Milky Way II introduced. February, pg. 9.

Mars Germany reports profit for 1990. April, pg. 7.

Mars to enter German hollow chocolate novelties market. November, pg. 11.

#### Marvel Entertainment Group

Marvel agrees to purchase Fleer Corp. September, pg. 9.

Marvel reports fifty percent gain in third quarter earnings. December, pg. 10.

#### Mauna Loa Macadamia Partners

Mauna Loa 1991 sales reduced. April, pg. 16.

#### Maxim Marketing Corp.

Maxim Marketing Corp. appoints director of marketing. June, pg. 12.

#### McLane Company, Inc.

McLane Co., Grupo Chapa to form joint venture. January, pg. 7.

McLane servicing vending market. June, pg. 12.

#### Miss Saylor's Candies

Consolidated Brands acquires Miss Saylor's Candies. August, pg. 7.

#### Monica's Best Foods

Monica's Best Foods acquires Connelly's Candies and Bailey's of Boston. January, pg. 7.

#### Nabisco Foods Group

Nabisco Foods to trade its interest in Mexican biscuit company. July, pg. 11.

#### NECCO/Stark Candy Co.

NECCO/Stark appoints chief financial officer. July, pg. 10.

NECCO appoints new business development manager. November, pg. 14.

#### Nestlé

Nestlé, BSN plan joint Czech venture. February, pg. 10.

Nestlé S.A. 1991 sales and profit up. May, pg. 8.

Nestlé report record chocolate and confectionery sales. June, pg. 10.

Peter's Chocolate names v.p. general manager. July, pg. 10.

#### R. M. Palmer Company

R. M. Palmer builds distribution center. July, pg. 12.

#### Pennsylvania Dutch Co.

Title changes at Pennsylvania Dutch Co. May, pg. 16.

Katharine Beecher names vice president/sales. November, pg. 14.

#### Pittsburgh Food & Beverage Inc.

Pittsburgh Food & Beverage acquires Wayne Candy Co. May, pg. 8.

#### Portfolio Foods

Portfolio Foods buys Alma confectionery brands. July, pg. 11.

#### Portland Food Products Co.

Hershey sells Queen Anne Candy to Portland Food Products. March, pg. 7.

#### Price Club

Price Club to open first Midwest location in fall 1992. March, pg. 18.

### COMPANY NEWS

#### Confectionery, Sweet Goods and Snacks

(includes Financials and Acquisitions)

(continued)

##### **Pulakos Chocolates**

Pulakos appoints sales manager/bar goods. January, pg. 8.

##### **Randall's Management Corp.**

Randall's acquires Cullum of Dallas. August, pg. 7.

##### **Sathers Inc.**

Sathers names regional sales manager. June, pg. 12.  
Sathers names director of marketing. November, pg. 14.

##### **See's Candies**

See's Candies profit up. May, pg. 7.

##### **Spangler Candy Company**

Spangler Candy appointments. September, pg. 16.

##### **August Storck KG**

The Storck Foundation established by August Storck KG. August, pg. 8.

##### **Storck USA, L.P.**

Storck USA obtains injunction against Farley Candy Co. August, pg. 7.  
Barch joins Storck USA. December, pg. 16.

##### **Thorntons**

Thornton six months financial report. April, pg. 8.  
Thorntons UK report. November, pg. 11.

##### **Trolli Inc.**

Trolli Inc. appoints national sales manager. June, pg. 12.

##### **United Biscuits**

United Biscuits increases profits by eight percent. April, pg. 8.  
United Biscuits enters Italian confectionery market. June, pg. 10.  
UB overall sales remain even for six months. October, pg. 7.

##### **C. J. Van Houten & Zoon**

Van Houten restructuring. August, pg. 8.

##### **Van Leer Chocolate**

Pastry Chef Kumin to collaborate on project with Van Leer. December, pg. 18.

##### **Wal-Mart**

Wal-Mart to expand VideOcart use. January, pg. 16.  
Wal-Mart's stand on brokers. March, pg. 18.

##### **Warner-Lambert**

Warner-Lambert financial. March, pg. 7.  
Warner-Lambert reports record sales and earnings in second quarter. September, pg. 11.  
Warner-Lambert appoints president, Consumer Products R&D. November, pg. 14.  
Warner-Lambert third quarter report. December, pg. 10.

##### **Wayne Candy Co.**

Pittsburgh Food & Beverage acquires Wayne Candy Co. May, pg. 8.

##### **Wm. Wrigley Jr. Company**

Wrigley 1991 sales and earnings results. March, pg. 8.  
Questions and answers at Wrigley annual meeting. May, pg. 12.  
Wrigley reports first quarter gain. June, pg. 10.  
Wrigley second quarter and six-month sales and earnings up. September, pg. 11.

##### **Zipf's Candies, Inc.**

Ferrara Food Co. acquires Zipf's Candies. September, pg. 18.

### EDUCATION, SEMINARS AND WORKSHOPS

AACT/Chicago supports confectionery science program. February, pg. 36.

AACT/Southeast section to sponsor spring seminar. March, pg. 22.

Chewing and Bubble Gum Workshop. February, pg. 31.

Chewing and Bubble Gum and Tableted Confections Workshops. November, pg. 16.

Chocolate Manufacture Short Course offered at Penn State. November, pg. 10.

Chocolate Technology, International ZDS Seminar. July, pg. 14.

Food Labeling Workshop. January, pg. 29.

Light Products International ZDS Seminar. May, pg. 20.

NCA/CMA Environmental, Health and Safety Conference. February, pg. 32.

NCA schedules confectionery course and safety seminar. January, pg. 16.

NCA 30th anniversary Resident Course. May, pg. 22.

NCA Resident Course in Confectionery Technology. August, pg. 40.

NCWA/DEF 1992 Education Programs. February, pg. 10.

PMCA training course in chocolate technology. March, pg. 22.

Process and Raw Material Developments for Confectionery, Bakery and Snack Products, ZDS International Seminar. August, pg. 16.

Sugar Confectionery in Theory and Practice, ZDS practical course. May, pg. 20.

Sweetener Procurement Workshop. June, pg. 19.

ZDS Chocolate Confectionery Technology course. January, pg. 12.

### INGREDIENTS

The Use of Fruit Juices in Confectionery Products. Hanke, Hans, Ph.D. June, pg. 103.

### INTERNATIONAL

Anuga/World Food Market. June, pg. 58.

Chocolate: European market share. October, pg. 10.

Conditions for Successful Entry into the Japanese Market. Masuyama, A. January, pg. 61.

Cross-border confectionery acquisitions in Europe. October, pg. 10.

The Development of Lite and Sugarless Chocolate and Confectionery in Europe. Fabry, Ivan. June, pg. 61.

The European Marketplace: Is the Lite Revolution Going Global? Gelardi, Robert C. April, pg. 53.

Federal funding supports confectionery brand advertising in 12 foreign countries. August, pg. 16.

Funding for 1993 brand promotions in foreign countries. September, pg. 18.



German Chewing Gum Market 1991. March, pg. 99.

German Confectionery 1992 and Beyond. March, pg. 93.

German Confectionery Industry in 1991. March, pg. 95.

German Sweet Goods Market. Keunecke, Dr. Karsten. September, pg. 89.

Germany's new packaging laws: The "Green Dot" arrives. June, pg. 16.

International Chocolate, Sugar Confectionery and Biscuit Industry 1990. Pöhlmann, H. September, pg. 97.

International Comparison of Products Consumption of the Chocolate, Sugar Confectionery and Biscuit Industry. Pöhlmann, H. January, pg. 45.

International Sweets and Biscuits Fair '93. June, pg. 12.

Interpack—The World Exhibit of Packaging, Packaging Machinery and Confectionery and Chocolate Processing Equipment. March, pg. 12.

Interpack '93 expects over 2,000 exhibitors. September, pg. 19.

ISM, International Sweets and Biscuits Fair. March, pg. 45.

Italian Confectionery Industry, Trends and Prospects. November, pg. 45.

Leatherhead report on UK confectionery market. November, pg. 10.

Light Products International ZDS Seminar, May, pg. 20.

Mints a growing market in UK. August, pg. 10.

Netherlands Cocoa and Chocolate Industry 1991. van der Waerden, Th. September, pg. 105.

Process and Raw Material Developments for Confectionery, Bakery and Snack Products, ZDS International Seminar. August, pg. 16.

Status of Confectionery and Chocolate Industries of Japan. January, pg. 53.

Sugar Confectionery in Theory and Practice, ZDS practical course. May, pg. 20.

Sweet and Savory Industry in Japan, March, pg. 100.

UK Confectionery Market. February, pg. 19.

UK 1991 confectionery market reaches record. August, pg. 10.

U.S. confectionery industry export program funded by USDA for seventh year. March, pg. 20.

Warner-Lambert in the Japanese Confectionery Market. Saito, Yutaka. January, pg. 63.

ZDS Chocolate Confectionery Technology course. January, pg. 12.

ZDS Chocolate Technology International Seminar. July, pg. 14.

ZDS Chocolate Technology course. October, pg. 12.

## LABELING

Bobs Candies testimony regarding NLEA. August, pg. 14.

FDA's Serving Size Reproposals Effects on the Confectionery Industry. Ohlson, R. J. January, pg. 39.

Food Labeling Workshop. January, pg. 29.

Food Labeling for the Confectioner Workshop. October, pg. 11.

Metric measurements must appear on food labels. May, pg. 16.

NLEA and the retail confectioner. Billington, V. April, pg. 31.

Nutrition Labeling For The Confectioner. Seguine, Edward S. August, pg. 50.

Nutritional Labeling Software. November, pg. 5.

Position Paper on Labeling from the Retail Confectioners International. January, pg. 33.

Retail Confectioners International Position Paper on Nutrition Labeling. March, pg. 32.

RCI Position Paper on Nutrition Labeling—Cost Implementation. April, pg. 34.

Serving size modifications proposed to FDA. October, pg. 11.

Statement presented by E. N. Billington, RCI, before the FDA. February, pg. 23.

"Sugars Free" Alternatives. January, pg. 37.

USDA to extend effective date of nutrition labeling regulations to May 1994. April, pg. 18.

## LEGISLATION

(see Regulations)

## MAINTENANCE

(see Sanitation and Maintenance)

## MANAGEMENT

(see Personnel/Management)

## MARKETING

A Look at the American Confectionery Industry. Graham, Lawrence T. November, pg. 39.

Candy Cane Demonstrations. January, pg. 14.

Changing distribution systems. February, pg. 11.

Chocolate Products, A Sampling of Recently Introduced Items. September, pg. 63.

Conditions for Successful Entry into the Japanese Market. Masuyama, A. January, pg. 61.

Confectionery introductions at AWMA Candy Exposition. September, pg. 52.

Confectionery Marketing Report, ICC/Accutracks®. April, pg. 23.

Convenience Store SOI report NACS. June, pg. 14.

CTN Star Products awards. May, pg. 18.

The European Marketplace: Is the Lite Revolution Going Global? Gelardi, Robert C. April, pg. 53.

Federal funding supports confectionery brand advertising in twelve foreign countries. August, pg. 16.

Focus Groups in Support of Development. Smith, Judith M. Ph.D. October, pg. 45.

German Confectionery 1992 and Beyond. March, pg. 93.

Great Beginnings For AWMA in Boston. Ellsworth, Harry. September, pg. 51.

ISM, International Sweets and Biscuits Fair. March, pg. 45.

Lucky stores to penalize suppliers in push for deal/price equity. June, pg. 18.

Marketing Trends for the 90's. November, pg. 33.

Membership warehouse club industry. April, pg. 12.

### MARKETING

(continued)

- Outstanding Confection finalists for the 1992 NASFT Annual Product Awards Competition. September, pg. 60.  
Product Review 1992. December, pg. 47.  
Retail Candy Show. February, pg. 25.  
Sensory Evaluation Techniques for Chocolate with Different Types of Cocoa Butter Products. Burger, Jaap. October, pg. 56.  
Specialty food consumers. April, pg. 13.  
Supermarket industry convention sponsored by FMI. March, pg. 24.  
UK Confectionery Market. February, pg. 19.  
Vending Industry Report, Candi Snacs. October, pg. 21.  
Warner-Lambert in the Japanese Confectionery Market. Saito, Yutaka. January, pg. 63.

### PACKAGING

- Germany's new packaging laws: The "Green Dot" arrives. June, pg. 16.  
Pack Expo, World of Packaging Technology. June, pg. 16.  
Pack Expo, some of the exhibitors and machinery to be displayed. September, pg. 129.

### PERSONNEL/ MANAGEMENT

- Cost/Pricing of Confectionery. Allen, Robert P. October, pg. 39.  
Future Fundamentals—Building on the Basics, NCA annual convention management program. April, pg. 43.  
Leaf sets good example in factory closing procedures. May, pg. 10.  
Management Conference sponsored by AWMA Leadership Development Division. July, pg. 32.  
Revolutionize Your Bottom Line, AWMA management workshops. June, pg. 48, July, pg. 30.

- Set Sail for Success/NCWA convention educational program focuses on skill-building, practical strategies. January, 23.  
Spotlight on Distribution, AWMA winter convention education sessions. December, pg. 26.  
Update on Americans with Disabilities Act. Welker, William S. October, pg. 51.

### PRODUCTION/ TECHNOLOGY

- Advances in Starch and Starchless Confectionery Moulding. Steels, Gordon. June, pg. 69.  
Chocolate Panning. Groves, Reg. May, pg. 83.  
Classic Shell-Moulded Confections. Kief, Martina. June, pg. 93.  
Cocoabutter Fractions: A Novel Way of Optimizing Chocolate Performance. May, pg. 53.  
Compact "One Shot" Center Forming. Serene, Kent. June, pg. 85.  
Continuous Bar Production Sheetting and Cutting. Hilker, Erhard. June, pg. 97.  
Continuous Panning—Fact or Myth? May, pg. 65.  
The Development of Lite and Sugarless Chocolate and Confectionery in Europe. Fabry, Ivan. June, pg. 61.  
DSC of Confectionery Fats, Pure Triglycerides. Cebula, D. J., Smith, K. W., Talbot, G. September, pg. 135.  
Electromyography Versus Instron Texture Measurement of Confectionery Products. Smalls, Irvine. June, pg. 119.  
Extruding and Depositor/Extruding. Myers, Tom. June, pg. 81.  
IFTEC Symposia draw leaders from nine nations. February, pg. 14.  
Incorporation of Milkfat Fractions into Milk Chocolate. Barna, C.M., Hartel, R.W., Metin, S. June, pg. 107.  
Optimizing Sugar Coating Using Response Surface Methodology. Cartier, Philip A. May, pg. 71.  
Panning: An Overview. Lynch, Michael J. May, pg. 59.  
Panning Seminar a feature at Production Conference. February, pg. 39.

- Storage Stability of Chocolate Caramel Rolls. Harris, N.E., Segars, R.A. and Robertson, M.M. February, pg. 51.  
Sugarless Panning Procedures and Techniques. Boutin, Robert F. May, pg. 77.

### PUBLIC RELATIONS

- American Chocolate Week Congressional winners honored. September, pg. 18.  
Expanding chocolate information for public relations and legislative programs are primary objectives of ACRI and CMA. September, pg. 11.  
Funding for 1993 brand promotions in foreign countries. September, pg. 18.  
Halloween Safety Recommendations. September, pg. 22.  
Joint NCA/AWM sponsorship of 1992 Candy Carnival. April, pg. 18.  
NCA 1991/92 Report. September, pg. 119.  
Reprints of NCA Advertising Campaign 1927-29. August, pg. 23.

### REGULATIONS/ LEGISLATION

- Bobs Candies testimony regarding NLEA. August, pg. 14.  
Chocolate standards—tentative final rule by FDA. August, pg. 12.  
CMA comments to FDA on ingredient labeling. August, pg. 12.  
FDA reverses position on nonnutritive sweeteners in candy. November, pg. 28.  
FDA's Serving Size Reproposals Effects on the Confectionery Industry. Ohlson, R. J. January, pg. 39.  
Food Labeling Workshop. January, pg. 29.  
Nutrition Labeling For The Confectioner. Seguine, Edward S. August, pg. 50.  
Position Paper on Labeling from the Retail Confectioners International. January, pg. 33.  
Retail Confectioners International Position Paper on Nutrition Labeling. March, pg. 32.

Serving size modifications proposed to FDA. October, pg. 11.

Statement presented by E. N. Billington, RCI before the FDA. February, pg. 23.

"Sugars Free" Alternatives. January, pg. 37.

Update on Americans with Disabilities Act. Welker, William S. October, pg. 51.

USDA to extend effective date of nutrition labeling regulations to May 1994. April, pg. 18.

## RETAILING

Candy Cane Demonstrations. January, pg. 14.

Candy Clinic Awards for RCI annual convention. August, pg. 43.

Candy Clinic Highlights of RCI Eastern Regional. June, pg. 41.

Learn and Earn Through RCI, exposition exhibitors. May, pg. 31.

The Lease—From the Tenant's Viewpoint. Flavelle, Charles. May, pg. 37.

NLEA and the retail confectioner. Billington, V. April, pg. 31.

Nutrition Labeling For The Confectioner. Seguin, Edward S. August, pg. 50.

Philadelphia retailers visit Northern New Jersey stores. August, pg. 47.

Position Paper on Labeling from the Retail Confectioners International. January, pg. 33.

Retail Candy Show. February, pg. 25.

Retail Candy Show. December, pg. 33.

Retail Confectioners International Position Paper on Nutrition Labeling. March, pg. 32.

RCI Directors elected for the 1992-95 term. October, pg. 25.

RCI Position Paper on Nutrition Labeling—Cost Implementation. April, pg. 34.

RCI Western Regional and Winter Institute programs. September, pg. 25.

## SANITATION AND MAINTENANCE

Basics of Sanitation in Confectionery Plants, NCA/AACT Technical Program. April, pg. 45.

## SEMINARS

(see Education)

## STATISTICS

Confectionery Consumption 1991. September, pg. 39.

Confectionery data for 1991 released. October, pg. 12.

Fourth quarter cocoa grindings. March, pg. 7.

German Chewing Gum Market 1991. March, pg. 99.

German Confectionery Industry in 1991. March, pg. 95.

German Sweet Goods Market. Keunecke, Dr. Karsten. September, pg. 89.

International Chocolate, Sugar Confectionery and Biscuit Industry 1990. Pöhlmann, Herman. September, pg. 97.

International Comparison of Products Consumption of the Chocolate, Sugar Confectionery and Biscuit Industry. Pöhlmann, H. January, pg. 45.

Italian Confectionery Industry, Trends and Prospects. November, pg. 45.

Mints a growing market in UK. August, pg. 10.

Netherlands Cocoa and Chocolate Industry 1991. Waerden, Th. van der. September, pg. 105.

Specialty food consumers. April, pg. 13.

Status of Confectionery and Chocolate Industries of Japan. January, pg. 53.

Supermarket cookie dollar sales. October, pg. 12.

Sweet and Savory Industry in Japan. March, pg. 100.

U.K. 1991 confectionery market reaches record. August, pg. 10.

U. S. Confectionery Shipments February, pg. 15.

April, pg. 59.  
May, pg. 44, 46.

June, pg. 57.

July, pg. 23.

August, pg. 20.

September, pg. 44.

October, pg. 14.

November, pg. 24.

December, pg. 21

U.S. fourth quarter cocoa statistics. March, pg. 9.

U.S. first quarter cocoa statistics. May, pg. 16.

U.S. second quarter cocoa statistics. September, pg. 18.

## SWEETENERS

FDA reverses position on nonnutritive sweeteners in candy. November, pg. 28.

Production Conference includes European Lite and Sugarless Chocolate and Confectionery exhibit. March, pg. 41.

"Sugars Free" Alternatives. January, pg. 37.

Sugar-Free Confections: An Update. Olinger, P. M. March, pg. 103.

Sweetener Procurement Workshop. June, pg. 19.

## TRADE ASSOCIATIONS

AACT/American Association of Candy Technologists

January, pg. 86.

February, pg. 34.

March, pg. 22, 28.

April, pg. 71.

May, pg. 49.

June, pg. 19, 22.

July, pg. 12, 34, 36.

August, pg. 32, 34.

September, pg. 28, 31, 34.

October, pg. 29, 37.

November, pg. 84.

December, pg. 39

AWMA/American Wholesale Marketers Association

January, pg. 16, 23, 24.

February, pg. 10.

March, pg. 22, 41

April, pg. 18.

May, pg. 19.

June, pg. 47.

July, pg. 28, 30, 32.

---

**TRADE  
ASSOCIATIONS**

---

(continued)

September, pg. 51, 57.  
November, pg. 18.  
December, pg. 25.  
CMA/ACRI/Chocolate Manufacturers Association of the U.S.A., American Cocoa Research Institute  
June, pg. 18.  
August, pg. 12.  
September, pg. 18, 111.  
CMA/Australian Confectionery Manufacturers  
February, pg. 10.  
FMI/Food Marketing Institute  
March, pg. 24.  
NACS/National Association of Convenience Stores  
January, pg. 16.

NASFT/National Association for the Specialty Food Trade  
January, pg. 72.  
September, pg. 60.  
NCA/National Confectioners Association  
January, pg. 16.  
February, pg. 31, 32.  
March, pg. 14, 20, 53.  
April, pg. 18, 43, 45.  
May, pg. 22, 41, 43.  
June, pg. 31.  
August, pg. 39, 40.  
September, pg. 18, 119.  
November, pg. 16.  
December, pg. 16.  
NCBA/National Candy Brokers Association  
September, pg. 16.  
NCWA/National Candy Wholesalers Association (see AWMA)  
PMCA/Pennsylvania Manufacturing Confectioners' Association  
January, pg. 65

February, pg. 39, 40, 45  
March, pg. 22.  
April, pg. 47.  
June, pg. 19.  
September, pg. 16.  
November, pg. 10.  
RCI/Retail Confectioners International  
January, pg. 14, 33.  
February, pg. 23.  
March, pg. 30, 32.  
April, pg. 18, 31, 32.  
May, pg. 29.  
June, pg. 38, 41.  
August, pg. 43.  
September, pg. 25.  
October, pg. 25.  
Western Candy Conference  
November, pg. 14.

---

**WORKSHOPS**

---

(see Education, Seminars)



# Editorial Index by Author

- Allen, Robert P.  
Cost/Pricing of Confectionery. October, pg. 39.
- Barna, C. M., Hartel, R. W. and Metin, S.  
Incorporation of Milkfat Fractions into Milk Chocolate. June, pg. 107.
- Billington, Evans N. (Van)  
Statement presented before the FDA. February, pg. 23.  
NLEA and the Retail Confectioner. April, pg. 31.
- Boutin, Robert F.  
Sugarless Panning Procedures and Techniques. May, pg. 77.
- Burger, Jaap  
Sensory Evaluation Techniques for Chocolate with Different Types of Cocoa Butter Products. October, pg. 56.
- Cartier, Phillip A.  
Optimizing Sugar Coating Using Response Surface Methodology. May, pg. 71.
- Cebula, Deryck J., Smith, K. W. and Talbot, Geoff  
DSC of Confectionery Fats, Pure Triglycerides. September, pg. 135.
- Ellsworth, Harry  
In Boston—Great Beginnings For AWMA. September, pg. 51.
- Fabry, Ivan  
The Development of Lite and Sugarless Chocolate and Confectionery in Europe. June, pg. 61.
- Flavelle, Charles  
The Lease—From the Tenant's Viewpoint. May, pg. 37.
- Gelardi, Robert C.  
The European Marketplace: Is The Lite Revolution Going Global? April, pg. 53.
- Graham, Lawrence T.  
A Look at the American Confectionery Industry. November, pg. 39.
- Groves, Reg  
Chocolate Panning. May, pg. 83.
- Hanke, Hans, Ph.D.  
The Use of Fruit Juices in Confectionery Products. June, pg. 103.
- Harris, N. E., Segars, R. A. and M. M. Robertson  
Storage Stability of Chocolate Caramel Rolls. February, pg. 51.
- Hartel, R. W., Barna, C. M. and Metin, S.  
Incorporation of Milkfat Fractions into Milk Chocolate. June, pg. 107.
- Hilker, Erhard  
Continuous Bar Production Sheeting and Cutting. June, pg. 97.
- Huffman, Patrick  
Chocolate Flavor: Practical Guide for the User. April, pg. 65.
- Isganitis, David K.  
Continuous Panning—Fact or Myth? May, pg. 65.
- Keunecke, Dr. Karsten  
German Sweet Goods Market. September, pg. 89.
- Kief, Martina  
Classic Shell-Moulded Confections. June, pg. 93.
- Lynch, Michael J.  
Panning: An Overview. May, pg. 59.
- Masuyama, Akira  
Successful Entry Into the Japanese Market. January, pg. 61.
- Metin, S., Hartel, R. W., and Barna, C. M.  
Incorporation of Milkfat Fractions into Milk Chocolate. June, pg. 107.
- Minson, Edward  
Chocolate Manufacture—Beans Through Liquor Production. November, pg. 61.
- Murphy, Keith  
Marketing Trends For The 90's November, pg. 61.
- Myers, Tom  
Extruding and Depositor/Extruding. June, pg. 81.
- Ohlson, R. J.  
Serving Size Reproposals. January, pg. 39.
- Olinger, Philip M.  
Sugar-Free Confections, An Update. March, pg. 103.
- Pöhlmann, Hermann  
Comparison of International Confectionery Consumption. January, pg. 45.
- International Chocolate, Sugar Confectionery and Biscuit Industry 1990. September, pg. 97.
- Robertson, M. M., Harris, N. E. and Segars, R. A.  
Storage Stability of Chocolate Caramel Rolls. February, pg. 51.
- Saito, Yutaka  
Warner-Lambert in the Japanese Confectionery Market. January, pg. 63.
- Segars, R. A., Harris, N. E. and Robertson, M. M.  
Storage Stability of Chocolate Caramel Rolls. February, pg. 51.
- Seguine, Edward S.  
Nutrition Labeling for the Confectioner. August, pg. 50.
- Serene, Kent  
Compact "One Shot" Center Forming. June, pg. 85.
- Shaughnessy, W. J.  
Cocoa Beans—Planting Through Fermentation—Its Effect on Flavor. November, pg. 51.
- Smalls, Irvine  
Electromyography Versus Instron Texture Measurement of Confectionery Products. June, pg. 119.
- Smith, Judith M., Ph.D.  
Focus Groups in Support of Development. October, pg. 45.
- Smith, K. W., Cebula, Deryck J. and Talbot, Geoff  
DSC of Confectionery Fats, Pure Triglycerides. September, pg. 135.
- Steels, Gordon  
Advances in Starch and Starchless Confectionery Moulding. June, pg. 69.
- Talbot, Geoff, Cebula, Deryck J. and Smith, K. W.  
DSC of Confectionery Fats, Pure Triglycerides. September, pg. 135.
- Uchino, M.  
Status of Japanese Confectionery & Chocolate Industries. January, pg. 53.
- Urbanski, John J.  
Chocolate Flavor/Origins and Descriptions—The Effects of Process and Bean Source. November, pg. 69.
- van der Waerden, Th.  
Netherlands Cocoa and Chocolate Industry 1991. September, pg. 105.
- Welker, William S.  
Update on Americans with Disabilities Act. October, pg. 51.
- Weyland, Mark  
Cocoa butter Fractions: Optimizing Chocolate Performance. May, pg. 53.